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2018 Top 25 Broker-Dealers by Court of the Table Members
(as of July 1, 2018)

<u>RANK</u>	<u>BROKER DEALER</u>	<u>COUNTRY</u>	<u>2018 COT MEMBERS</u>
1	NYLife Securities LLC	United States	171
2	Northwestern Mutual Investment Services	United States	115
3	Ameriprise Financial	United States	50
4	LPL Financial	United States	39
5	Ameritas Investment Corp	United States	37
6	MML Investors Services LLC	United States	35
7	Kestra Financial	United States	33
7	Signator Investors Inc	United States	33
9	Park Avenue Securities LLC	United States	32
10	ValMark Securities Inc	United States	30
10	M Holdings Securities Inc	United States	30
12	Pruco Securities Corp	United States	28
13	Principal Securities	United States	21
14	Woodbury Financial Services Inc	United States	19
14	ON Equity Sales Co	United States	19
14	MMLIS	United States	19
14	Cambridge Investment Research Inc	United States	19
18	Thrivent Investment Management Inc	United States	17
18	AXA Equitable	United States	17
18	Sun Life Fin Investment Svcs (Canada) Inc	Canada	17
21	Voya Financial Advisors, Inc	United States	16
22	Lincoln Financial Securities Corp	United States	15
22	Cetera Advisor Networks LLC	United States	15
24	Equity Service Incorporated	United States	14
25	MassMutual Financial Group	United States	12
25	Securian Financial Services Inc	United States	12
25	Lincoln Financial Advisors	United States	12