



MDRT

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2018 Top 25 Broker-Dealers by Members
(as of July 1, 2018)

<u>RANK</u>	<u>BROKER DEALER</u>	<u>COUNTRY</u>	<u>2018 MEMBERS</u>
1	NYLife Securities LLC	United States	952
2	Northwestern Mutual Investment Services	United States	402
3	MML Investors Services LLC	United States	135
4	Pruco Securities Corp	United States	122
5	Park Avenue Securities LLC	United States	117
6	Principal Securities	United States	92
7	AXA Equitable	United States	91
8	LPL Financial	United States	85
9	Signator Investors Inc	United States	75
10	Sun Life Fin Investment Svcs(Canada)Inc	Canada	71
11	Ameriprise Financial	United States	69
12	ON Equity Sales Co	United States	63
13	Ameritas Investment Corp	United States	62
14	MMLIS	United States	57
15	Thrivent Investment Management Inc	United States	56
16	Kestra Financial	United States	53
17	ValMark Securities Inc	United States	52
17	M Holdings Securities Inc	United States	52
19	MassMutual Financial Group	United States	50
20	Voya Financial Advisors, Inc	United States	43
20	Quadrus Investment Services Ltd	Canada	43
22	Lincoln Financial Advisors	United States	42
23	Allstate Financial Services, LLC	United States	37
24	Woodbury Financial Services Inc	United States	36
25	Securian Financial Services Inc	United States	34